



| First Name                             | Last Name     | Title                                                                       | Office Phone |
|----------------------------------------|---------------|-----------------------------------------------------------------------------|--------------|
| <b>Principals</b>                      |               |                                                                             |              |
| Jim                                    | Borrelli      | Owner                                                                       | 206.708.8076 |
|                                        |               | Director of Distributor/Contractor/Specification Sales (All Territories)    |              |
| John                                   | Borrelli      | Owner                                                                       | 206.708.8067 |
|                                        |               | Director of Quotations (Oregon), Roadway, Controls & Project Administration |              |
| Scott                                  | Wohld         | Owner                                                                       | 206.708.8264 |
|                                        |               | Director of Quotations (Seattle, Spokane, Alaska)                           |              |
| <b>Sales &amp; Marketing</b>           |               |                                                                             |              |
| Alissa                                 | Stone         | Specification Sales                                                         | 206.708.8071 |
| Bobby                                  | LeCount       | Distributor/Contractor Sales                                                | 206.708.8077 |
| Elena                                  | Bertolucci    | Roadway & Area Lighting Sales                                               | 206.708.8089 |
| Evan                                   | Miglorie      | Video Content Coordinator                                                   | 206.506.0506 |
| Floyd                                  | Chapman       | Specification Sales                                                         | 206.708.8073 |
| Jake                                   | Pack          | Specification Sales                                                         | 206.708.8065 |
| Justin                                 | Blair         | Specification/Project Sales                                                 | 206.708.8068 |
| Kiersten                               | Crow          | Sales & Marketing Assistant                                                 | 206.905.8608 |
| Kyle                                   | Phillips      | Distributor/Contractor Sales                                                | 206.708.8267 |
| Maryam                                 | Taylor        | Specification Sales                                                         | 206.905.8607 |
| Natasha                                | Kloss         | Marketing Director                                                          | 206.454.9551 |
| Rehema                                 | Kamau         | Roadway & Area Lighting Sales                                               | 206.906.8605 |
| <b>Controls</b>                        |               |                                                                             |              |
| Jaden                                  | Sawyer        | Controls Manager                                                            | 206.708.8099 |
| Aimee                                  | Hayes         | Controls Applications                                                       | 206.708.8079 |
| Chris                                  | Lawson        | Controls Specialist                                                         | 206.708.8074 |
| Dave                                   | Jungck        | Controls Specialist                                                         | 206.905.8609 |
| Mike                                   | Card          | Project Manager - Roadway / Controls Support Coordinator                    | 971.708.7162 |
| Deandra "d"                            | Sargeant      | CAD Specialist                                                              | 206.708.8066 |
| Lynn                                   | Cruz          | CAD Specialist                                                              | 206.708.8084 |
| <b>Customer Service</b>                |               |                                                                             |              |
| Kraig                                  | McFarlane     | Customer Service Manager                                                    | 206.708.8094 |
| Christy                                | Abbott        | Customer Service                                                            | 206.708.8269 |
| Dave                                   | Hayes         | Customer Service                                                            | 206.708.8081 |
| Denell                                 | O'Connor      | Customer Service                                                            | 206.708.8063 |
| Mike                                   | Kendall       | Customer Service                                                            | 206.708.8096 |
| <b>Project Management</b>              |               |                                                                             |              |
| Shannon                                | Buckingham    | Project Management Manager                                                  | 206.708.8069 |
| Brian                                  | Kane          | Project Manager                                                             | 206.708.8064 |
| Emma                                   | Thornton      | Project Support Coordinator                                                 | 206.708.8075 |
| Isabella                               | Borrelli      | Roadway Project Manager/Inside Sales Assistant                              | 206.708.8061 |
| Lisa                                   | Traver        | Post Sales Coordinator                                                      | 206.905.8617 |
| Mike                                   | Card          | Project Manager - Roadway / Controls Support Coordinator                    | 971.708.7162 |
| Tiffany                                | Tran          | Project Manager                                                             | 206.708.8072 |
| Tyler                                  | Gilliland     | Project Support Coordinator                                                 | 206.708.8083 |
| <b>Quotations</b>                      |               |                                                                             |              |
| K. Nicole                              | Wilkie        | Quotations Specialist Lead                                                  | 206.708.8080 |
| Aaron                                  | Rosen         | Quotations Specialist - Commercial                                          | 206.708.8093 |
| Andy                                   | Krahn         | Quotations Specialist - Commercial                                          | 206.708.8097 |
| Joseph                                 | Borrelli      | Quotations Specialist - Commercial                                          | 206.905.8615 |
| Travis                                 | Waggoner      | Quotations Specialist - Commercial                                          | 206.708.8087 |
| Brandon                                | Larson        | Quotations Specialist -- Design Build & Discretionary                       | 206.708.8078 |
| Lee                                    | Goggins       | Quotations Specialist -- Design Build & Discretionary                       | 206.741.1023 |
| Chip                                   | Pettitt       | Quotations Specialist - Roadway                                             | 503.644.0570 |
| Kevin                                  | Johnson       | Quotations Specialist - Roadway                                             | 503.644.6572 |
| <b>Technical/Sales Support</b>         |               |                                                                             |              |
| Chantha                                | Sonn          | Senior Technical Support/Trainer                                            | 206.708.8090 |
| Adriana                                | Alejandre     | Technical/Sales Support                                                     | 206.741.1022 |
| Cole                                   | Stephenson    | Technical/Sales Support                                                     | 206.905.8610 |
| Michael                                | Sullivan      | Technical/Sales Support                                                     | 206.455.9343 |
| Penn                                   | Herrin        | Technical/Sales Support                                                     | 206.708.8092 |
| Jayna                                  | Williams      | Lighting Applications Specialist                                            | 206.708.8086 |
| <b>Accounting &amp; Administration</b> |               |                                                                             |              |
| Amber                                  | Chantry       | Office Administrator/Controller                                             | 206.708.8062 |
| Indigo                                 | Softli        | Administrative & Accounting Assistant                                       | 206.708.8082 |
| Jim                                    | Cornish       | AR/Commission Recon Specialist                                              | 206.708.8085 |
| Judah                                  | Hunger        | AR/Commission Recon Specialist                                              | 206.708.8270 |
| Kayla                                  | McTeigue      | AR/Commission Recon Specialist Lead                                         | 206.708.8271 |
| Leticia                                | Castro        | Receptionist / Office Admin. Support                                        | 206.708.8060 |
| <b>Ambient Lighting &amp; Controls</b> |               |                                                                             |              |
| Patrick                                | Mealey        | General Manager/Sales Manager                                               | 509.552.6725 |
| Cameron                                | Hunnel        | Specification/Distributor/Contractor Sales                                  | 509.991.2231 |
| Evan                                   | Frobe         | Distributor/Contractor Sales                                                | 509.960.4947 |
| Adam                                   | Pieper        | Controls Specialist                                                         | 509.960.8493 |
| Mitch                                  | Dutton        | Quotations Specialist -- Design Build & Discretionary                       | 509.960.8491 |
| Gerald                                 | Steen         | Project Manager                                                             | 509.960.8488 |
| Mike                                   | Peters        | Project Manager                                                             | 509.960.8495 |
| Whitney                                | Enyeart       | Project Support Coordinator                                                 | 509.960.8499 |
| T.J.                                   | Benton        | Quotations Specialist - Commercial                                          | 509.960.8489 |
| Madeline                               | Foster        | Technical/Sales Support                                                     | 509.903.9584 |
| Lindsey                                | Johnson       | Lighting Applications Specialist                                            | 509.960.8501 |
|                                        |               | Post Close Sales                                                            |              |
| <b>Solus Lighting &amp; Controls</b>   |               |                                                                             |              |
| Benjamin                               | Watson        | Director of Sales                                                           | 503.206.7351 |
| Eric                                   | Nispuruk      | Specification/Project Sales                                                 | 503.206.4637 |
| Julie                                  | Klich         | Specification Sales                                                         | 518.229.8361 |
| Justin                                 | Tavani        | Distributor/Contractor Sales                                                | 971.430.3133 |
| Luke                                   | Sandersfeld   | Distributor/Contractor Sales                                                | 503.383.1660 |
| Peyton                                 | Smith         | Specification Sales                                                         | 971.708.0424 |
| Gavin                                  | Beck          | Controls Specialist                                                         | 971.383.1673 |
| Nathan                                 | Beck          | Controls Specialist                                                         | 971.383.1674 |
| Karla                                  | Flory         | Project Management Manager                                                  | 971.383.1665 |
| Becky                                  | Bradley       | Project Manager                                                             | 971.383.1666 |
| Darcy                                  | Richardson    | Project Manager                                                             | 971.383.1667 |
| Lauren                                 | Brown         | Project Manager                                                             | 971.383.1669 |
| Mark                                   | McMann        | Quotations Specialist Manager                                               | 971.383.1661 |
| Andrew                                 | Hansen        | Quotations Specialist - Commercial                                          | 206.708.8098 |
| Dominic                                | Borrelli      | Quotations Specialist - Commercial                                          | 971.383.1678 |
| Callie                                 | Kennedy-Gooch | Administrative Assistant & Post Close Associate                             | 971.708.7166 |
| <b>Marketing</b>                       |               |                                                                             |              |
|                                        |               | Western Washington/Alaska/Oregon                                            | 206.905.8608 |
|                                        |               | Eastern Washington                                                          | 206.905.8608 |
|                                        |               | Oregon                                                                      | 206.905.8608 |
| <b>Human Resources</b>                 |               |                                                                             |              |
| Jennie                                 | Helman        | HR Consultant                                                               | 206.617.7254 |